



Cottage by the Sea
inspiration · fun · opportunity Queenscliff

Annual Report 2023



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Cottage by the Sea would like to acknowledge the Wadawurrung people who are the traditional custodians of the land on which the Cottage stands. Cottage by the Sea would also like to pay respect to the elders past, present and emerging of the Wadawurrung nation and extend that respect to other First Nations people.

Cottage by the Sea

Fun · opportunity

Queenscliff



Cottage by the Sea

inspiration · fun · opportunity Queenscliff

Our mission is to enhance the lives of more children by providing inspiration, fun and opportunity within a holiday environment.

We achieve our mission through our diverse programs, which take the form of short-stay experiences offered in a wide range of environments. During programs, we provide children with opportunities to build positive relationships with peers and adult role models, which helps them to learn and grow when they return to their schools and communities.

We also offer respite holidays for families who are referred to us by welfare agencies. This holiday by the sea can help families reconnect, have fun and create happy memories.

We asked our REEF and Mentor participants why they value adventures:

- To step out of your comfort zone and try new things.
- To have a sense of freedom – to get out of the house.
- To be one with nature.
- It is good for mental and physical health.
- To escape routine, to have a break.
- To create memories that matter to you.
- It creates an opportunity for you to challenge yourself and your mindset, as well as change of routine.
- It is a form of self-therapy; recharge your own batteries, and create stories to share.
- Life may be boring without it.
- You only live once. Make the most of your time.
- To open yourself up to a wide range of experiences.
- To take a break from the stresses of everyday life.
- It could be a once-in-a-lifetime opportunity.

Everything we do at Cottage reflects our values:



Respect

Regardless of where someone has come from or what they have experienced, everyone we interact with is treated with the same level of care and respect – both onsite and during offsite programs. This is done by all of the Cottage Community listening and showing understanding and self-respect, while mentoring others.



Adventure

Our programs are based on adventures – largely outdoors in nature – and participants are always in a safe and supportive environment that encourages them to step outside of their comfort zones. Whether it is learning how to surf, riding a horse or skiing for the first time, every program explores adventure in its own unique way. Big adventure is not the only adventure, either. Trying new healthy food, sleeping away from home for the first time, making new friends or being honest with self-reflection are the other ways participants experience adventure at Cottage.



Integrity

We maintain integrity in everything we do at Cottage by being honest, trustworthy, caring and compassionate towards ourselves and others, and always working with our values in mind. We protect and support others when they need it, and are also reliable. We are positive role models by demonstrating self-awareness and initiative, as well as being proactive and self-motivated.



Belonging

We strive to ensure that everyone – from volunteers, donors, participants and staff to other supporters – who visits Cottage feels a sense of belonging by being welcomed, valued and supported. Kindness, encouragement and inclusion are paramount in making program participants feel they belong, and is essential to ensuring they have a positive experience. We aim for participants to feel this upon arrival as the beds are made up for each child with hand-knitted gifts.



Community

We aim for Cottage to feel like a warm embrace for everyone, whether they are Volunteers, staff, visitors or program participants. This welcoming nature is what creates our sense of community. On programs, community is felt by creating a respectful and positive place for participants to have fun, be inspired and make the most of their opportunities.

Welcome

A message from our Patron



Rebecca Maddern – Patron



It is my great honour to welcome you to Cottage by the Sea's Annual Report. From attending the Geelong Business Excellence Awards to presenting at our Annual General Meeting and supporting the launch of our Winter Warmers campaign, it has been a true joy to support Cottage this past year – especially when the demand for its offerings is only increasing. As a mother, I understand how important it is for children to learn by being in nature and stepping out of their comfort zone.

The power of our community never ceases to amaze me. Last year, Cottage was the recipient of the auction proceeds of a beautiful Point Lonsdale home built by ABN/Boutique Homes and Moremac Property Group. The auction raised \$1.39 million for the redevelopment of our secondary building, Riptide Cottage, and we are thrilled that the same fundraising initiative is set to return again. Continuing to raise these much-needed funds will help Cottage maintain its mission to enhance the lives of more children for years to come.

Many of you will know that I am the proud number-one ticket holder of the Geelong Cats, who generously support Cottage. Former Geelong Cats Captain Joel Selwood is one of our

newest Ambassadors, alongside current Captain Patrick Dangerfield. At the 2022 Brownlow Medal Ceremony, I was thrilled to award Joel the Jim Stynes Community Leadership Award. Joel then donated \$20,000 to fund a Cottage program. These athletes are just as outstanding on the field as they are off it, and their support contributes directly to the success and growth of this wonderful organisation.

I have witnessed first-hand the warmth, care and support of everyone at Cottage. From the staff to the volunteers to the hand-knitted blankets waiting for the children on their arrival, everyone is doing what they can to support the young people who walk through these doors. It is wonderful that Cottage has groups back onsite nearly every week of the year after the challenges of the pandemic – the welcoming nature of Cottage is just as much about the people within its walls as it is about the environment itself.

As a parent, I have the privilege to witness every day the value of joy to a child. Let this be a reminder to us collectively that we all have the opportunity to make a positive impact on young people. As we reflect on the impact of Cottage this past year, I look forward to being a part of its future as we continue to offer more children more inspiration, fun and opportunity.

Rebecca Maddern
Patron

A note from our President & CEO



Adam Wake – CEO



Don Rankin – President

Welcome to our Annual Report for the financial year (FY) ended 30 June, 2023. The Annual Report is an opportunity to offer sincere and heartfelt thanks, to review the year that has been and to look towards the year ahead.

Adam: In FY23, we were finally able to shake off the shackles of the past few years that inhibited our capacity to operate and deliver our service.

It might not be everyone's idea of good noise, but the sound of hundreds of screaming kids having fun, shouting and laughing every week has been an absolute joy. More young people than ever before in our 133-year history have been on a

Cottage program this year. 1,374 children visited in groups and 226 children, parents and carers experienced a holiday on our Family Respite program.

Looking ahead, growth is imperative for us to expand what we do to reach more children and families in need. That need is ever growing, unfortunately. To do this properly – to face the challenges still reverberating around the globe, across all sectors – we have worked hard on keeping our team well trained, supported and together. Part of this was to host a cultural awareness training program at the start of the year, attended by a good mix of the Cottage team, including nearly all of the child-facing team. This focused on Aboriginal and Torres Strait Islander (TSI) awareness, but also our corporate culture.

Our newest member of staff recently mentioned that our culture is “unique” – most notably how the Cottage environment welcomes you with open arms. If we do not have a warm and loving culture, then we would fail to provide the best facility for our visiting children. We may have one of the best facilities in the country in bricks and mortar, but we must continue to support the structure, the buildings with a feeling of warmth, the community and program delivery. We really feel we are doing that.

We are blessed and lucky in a number of ways. Not only with the location of this awesome facility – on the beach, looking out at the Heads to Port Philip Bay – but also in the joy that we see each week in the children who attend. The feedback we get week on week from teachers, parents and children is amazing, but we also get to see the very best in humanity.

With no government funding, our extended community – you – have supported Cottage by the Sea to enhance the lives of thousands of children. Cottage again returned a strong financial result in support of current and future programs as well as looking to rebuild the old Riptide Motel so we can provide more inspiration, fun and opportunity to more children.

As CEO, I was recently in Sydney to meet an American financial institute – specifically because they have funded the Sydney Mentor program for the past 10 years – and some of their team and myself joined the Mentors on the Sydney Harbour Bridge climb. The notion of “challenge by choice” is an important part of what we do, and was integral to this camp. With encouragement, when a person makes the decision to do something – without being forced – they stand to benefit the most. One participant was quite vocal on not taking part in the bridge activity for months in the lead up to this camp. However, she finally – literally in the last minute when alternate arrangements were being made – decided to put on the harness and take the first tentative steps. I heard her at the very, very top, shouting to the camera, “I love you, Mum.” She had every reason to feel proud and the moment helped me, personally, reengage with why I work in this sector.

Boutique Homes’ confirmation to build a house for us again, with the sale proceeds put towards the Riptide rebuild, is a significant step towards us achieving our funding target for the project. We feel extremely fortunate to be chosen in this way again. The rebuild of Riptide will commence in the year ahead. Once complete, it will offer the opportunity to welcome additional families in respite and up to 700 children a year. This is at a time when the need has never been greater.

Don: I have enjoyed my three years as President of the Cottage Board, and I will step back at our AGM in October. While remaining on the Board, I look forward to welcoming Vice President Scott Chapman into the role of President at our November Board Meeting. Scott has been the Chief Executive of the Royal Flying Doctor Service Victoria since 2010, and has had a lifelong involvement in the outdoors and camps following his exciting professional and voluntary career.

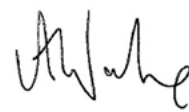
As often noted, without government funding, we cannot do it without you, so on behalf of the Cottage by the Sea Board of Directors, we would like to extend our thanks to all of our Volunteers, Branches, Ambassadors, our Patron, trusts and foundations, as well as our corporate and individual donors whose ongoing support enables Cottage to continue to benefit children, their families and our broader community.

Please enjoy the stories and pictures within the pages of this report.

Thank you.



Don Rankin
President, CBTS Board
of Directors



Adam Wake
CEO, CBTS

Programs

We have a range of different programs at Cottage by the Sea that support young people from as young as six to as old as 18. We have had more children on our programs this past year than ever before, and the need for our programs is only continuing to grow.



Feedback from participants and teachers about Cottage programs:

"My time at Cottage by the Sea made me feel happy, safe and adventurous."
TaB participant

"My time at Cottage by the Sea made me feel brave and ready to tackle anything, anywhere."
TaB participant

"My time at Cottage by the Sea made me feel ready to try new things."
TaB participant

"My time at Cottage by the Sea made me feel a bit scared at first but it made me feel so happy with the things we did."
TaB participant

"My time at Cottage by the Sea made me feel shy and not that confident at first, but now I feel a lot more confident."
TaB participant

"My time at Cottage by the Sea made me feel included, because I was always included in everything."
REEF participant

"My time at Cottage by the Sea made me feel welcomed, supported, happy and confident."
REEF participant

"My time at Cottage by the Sea made me feel confident about being with others."
REEF participant

"My time at Cottage by the Sea made me feel happy, liked and included – like people actually wanted to play with me."
REEF participant

"The Mentor program was amazing – always beneficial for my friends and I, and everyone at camp. The activities were fun and the whole camp was a great experience. GREAT FOOD!"
Mentor participant

"On this camp, I learned that mistakes can be made into better things."
Mentor participant

"This is a 10/10 program. It's great for the children to have this opportunity. I look forward to seeing them grow after this experience. I think it's a welcoming and friendly environment."
TaB teacher

"On this camp, I learned to try new things and to get out of my comfort zone."
Mentor participant

The year

SEPT
2022

**Cottage
Race Day
raised
\$72,415**

OCT
2022

**AGM:
1,374 children
participated
in Cottage
programs**

JAN
2023

**Annual Fair
raised
\$70,000**

September 2022: Cottage Race Day

- 250 guests attended our Annual Race Day on September 22 at the Geelong Racing Club.
- We raised \$72,415.
- The funding was allocated to the redevelopment of Riptide Cottage.

October 2022: Annual General Meeting

- Our Annual General Meeting was held on Friday October 28 in our stunning upstairs space overlooking Port Phillip Heads.

- The Cottage Board, Patron Rebecca Maddern (remotely), Branch members, Volunteers, staff and supporters all joined CEO Adam Wake for the meeting.
- Our President Don Rankin reiterated Cottage's vision to enhance the lives of more children attending Cottage and to increase investment in our programs so we can continue to help even more children.
- Last financial year, 1,374 children participated in Cottage programs and 226 children, parents and caregivers participated in our Family Respite program.

- Following the formalities, Chef Kim provided a lovely lunch.

January 2023: Annual Fair

- Our Annual Fair was held on January 14 at Cottage by the Sea.
- Thanks to the incredible support of our staff, Board members, Volunteers, supporters, sponsors and the community, we raised \$70,000.
- The money was allocated to Cottage programs, to help bring more children through our doors.

in review

FEB
2023

Anne Catchpole: longest serving staff member retires

Annual Giving Day raised \$239,410

MAR
2023

Deakin research: Take a Break

MAR
2023

February 2023: Anne Catchpole's retirement

- After 29 years working at Cottage – the longest-serving member of our staff – Anne Catchpole retired from her role in Melbourne Community Relations.
- We enjoyed a farewell lunch for Anne at Cottage to celebrate her incredible service, commitment and contribution to our organisation.

March 2023: Annual Giving Day

- We raised \$239,410 on our Annual Giving Day on March 7.
- Thank you to the generous

support of our partners who combined to match the donations received: the Ward-Ambler Foundation, Ducas Paul Foundation, Bull & Bears Golf Group, Grangers Foundation, Shine On Foundation, APCO Foundation and anonymous donors.

March 2023: Deakin University research on Take a Break

- Our partnership with Deakin University led by Deakin's Strategic Research Centre in Education (REDI) delivered the impacts of the Take a Break program.
- The study found that the children develop five

key attributes during the program:

- ◊ Increased confidence
 - ◊ A sense of belonging
 - ◊ Self-belief
 - ◊ Caring dispositions
 - ◊ Healthy mindset
- Two additional features were highlighted about the benefits of the program:
 - ◊ An emphasis on relationship building
 - ◊ Intentional pedagogy
 - The insights from this research will also help shape the framework for our REEF and Mentor programs.

Stories to be proud of

We are lucky to be constantly reminded of real outcomes of the work that we do. This is an opportunity to reflect and share some of our highlights.

Creating new partnerships

We have been developing our corporate partnerships to help support and meet the requirements of growing Cottage by the Sea.

Simply Energy

Cottage by the Sea is a proud charity partner of Simply Energy by ENGIE, which has been a generous donor to Cottage for more than 17 years. In May, the team facilitated the installation of solar panels on Main Cottage and an EV charger to help Cottage by the Sea embrace solar energy. The responsibility lies with all of us as individuals and organisations to do what we can to reduce our impact on our beautiful planet.

Deakin University

Our research partnership with Deakin University led by Deakin's Strategic Research Centre in Education – Research for Educational Impact (REDI) – has been working on evidence-based data that explores the impacts of the Take a Break program. The insights from this research highlight the very important need to continue offering the program here at Cottage. Published in March 2023, the study found that the participants develop five key attributes during the program:

- Increased confidence
- A sense of belonging
- Self-belief
- Caring dispositions
- Healthy mindset

Two additional features were highlighted about the benefits of the program: an emphasis on relationship building and intentional pedagogy. These findings reinforce from a scientific perspective what we know anecdotally – that when children are provided with positive role models and adequate support in a nurturing environment, transformations can occur that last well beyond their stay at Cottage.

You can read the full report, “The Difference ‘Take a Break’ Makes”, or our four-page report summary, on our website. This research was also presented at an international conference in Scotland on Adventure Therapy.

We have begun our next research project with Deakin called “The Ripple Effect”. This longitudinal study is focusing on the longer-term benefits of the children who come to Cottage and how those learnings impact the rest of their lives.



TRES
CHIC

EVERLAST



Boutique Homes

We are very proud to partner with Victorian builder ABN/Boutique Homes, who built a charity home for Cottage by the Sea in 2022. The auction raised \$1.39 million in clear funds, which has been allocated to the redevelopment of Riptide Cottage to meet current standards of health, safety and accessibility.

We are thrilled that Boutique Homes will be building an additional house, with the sale proceeds going towards the Riptide redevelopment. This further support will get us closer to achieving our fundraising target for the project.

Vance Joy supports Riptide

Early in 2023, we were thrilled to have Australian singer-songwriter Vance Joy donate much-needed funds towards the redevelopment of Riptide Cottage. Fair Harbour, a sustainable beachwear brand, created a limited-edition collection with Vance Joy and generously donated \$56,842 from the proceeds of the collection to Cottage. The funds will be put towards an indoor slide and welcome area in the soon-to-be developed Riptide Cottage, which will enable us to continue to provide even more opportunities to children, families and caregivers in need.

Vance Joy has a strong connection to Riptide, having holidayed there as a child with his family. His time at Riptide actually inspired the name of his hugely successful song "Riptide".



Vance Joy

Fundraising efforts and awards

Annual Fair

Our Annual Fair returned on January 14 at Cottage by the Sea after a forced three-year hiatus. The excitement and buzz was obvious, with more than 2,000 people in attendance and great community engagement. Thanks to the incredible support of our staff, Board members, Branch members, Volunteers, supporters, sponsors and the community, we raised \$70,000. The money has gone directly to ensuring more children experience the wonder of Cottage through our amazing programs.

We thank Harvey's of Highton, along with all other donors of goods. Thank you to all the Volunteers and supporters for making our Annual Fair such a huge success.



Giving Day

This year's Giving Day brought in much-needed funds – an incredible \$239,410 – which will support hundreds more children. "During 133 years of operation, we've been wholly dependent on events and fundraisers," explained Cottage CEO Adam Wake. "We've got incredible support from the community, organisations and companies that support us on days like this. Cottage wouldn't exist without these events and fundraisers. So thanks to everybody that jumped on board and we'll carry on working with the children and help more," he continued.

Geelong Business Excellence Awards

We were shortlisted as a finalist for the prestigious Geelong Business Excellence Awards 2022, which highlights the wonderful work of local businesses, business leaders and entrepreneurs in our community. We found immense value in the process of the awards. It enabled us to reflect on our successes and achievements, as well as explore how we can improve things moving forward – which we have and will continue to do. We welcomed two judges from the awards to Cottage for a site visit. Overlooking the Rip, the Cottage team shared our story and achievements. Even though we didn't win the award, we loved attending the Presentation Event in October at GMHBA Stadium to see the great work of local businesses.



Ambassador and Volunteer news

Joel Selwood visits Cottage

Former Geelong Cats Captain Joel Selwood is one of our newest Cottage Ambassadors. Joel is as much an inspiration off the field as he was on it, and we feel so fortunate to have his support. At the 2022 Brownlow Medal Ceremony, Joel was awarded the Jim Stynes Community Leadership Award which was presented by our very own Patron, Rebecca Maddern. In winning this award, Joel was able to donate \$20,000 to Cottage to help fund the REEF program. Joel visited one of our REEF camps where they enjoyed a Q&A with Joel before heading off on an exciting boat tour of Port Phillip Bay with Queenscliff Fishing Charters & Scenic Tours.

Phil de Fégely becomes new Ambassador

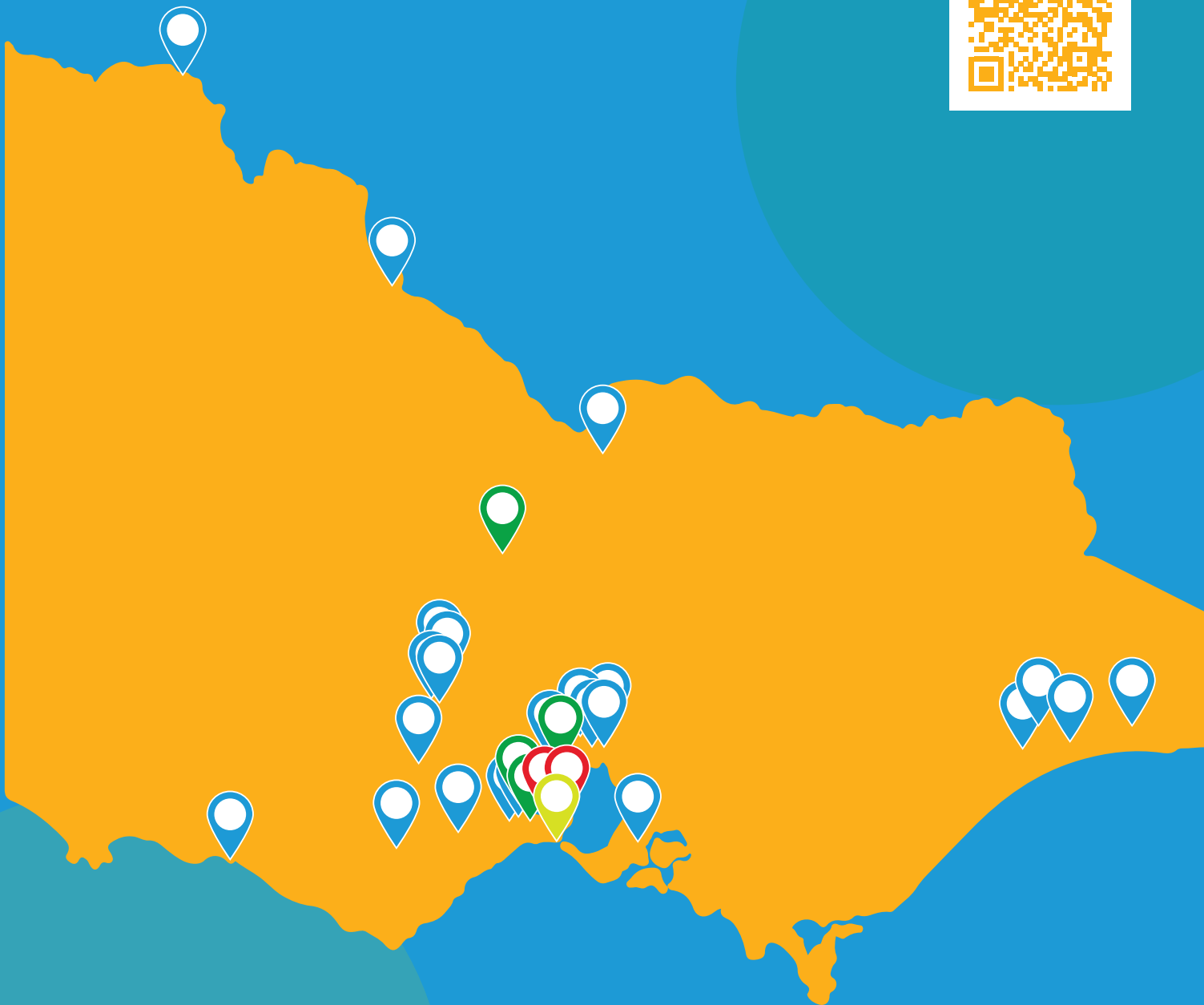
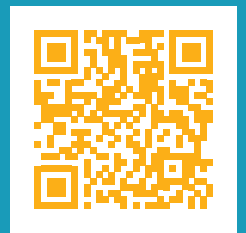
Phil de Fégely, Co-Chair of The Rippers – a fundraising group that helps facilitate and enable support for our children across their far-reaching business and social networks – was recently appointed to the role of Ambassador for Cottage. Phil's mother Ruth was a Life Member of the Bellarine Branch and Phil has been outstanding in utilising his experience and contacts as a well-respected businessman to help raise much-needed funds for our programs that wouldn't have been accessible otherwise. At the May Rippers luncheon at Cottage, Andrew Balaam made the announcement of Phil's new role and presented him with a small gift on behalf of Cottage.

Sandra Vizard awarded Geelong Volunteer of the Year

Sandra Vizard, our longest-serving Volunteer at Cottage by the Sea (21 years and counting!), was awarded Geelong Volunteer of the Year in 2022. Sandra is a wonderful person and adored by us all for her friendliness, positivity and calm nature. From staff to Volunteers to program participants, she makes everyone who visits Cottage feel welcome.

Sandra has been an integral part of Cottage for many years. She commenced volunteering for Cottage in 2002 in an administration capacity and assisted the General Manager with administration and reception tasks. More than 20 years on, Sandra is still an important part of the administration team – we are so appreciative of her service to Cottage. Irrespective of the task at hand, Sandra is always willing to assist in any way she can.

The impact of our program



and reach ams

Our programs have helped children from far and wide. Besides hosting children from all around Victoria here in Queenscliff, Cottage by the Sea has also taken our Mentors to Sydney through the support of MFS Investment Management and for a rural camping experience on the Edward River in Moulamein, NSW, thanks to the support of APCO Service Stations.



Take a Break



REEF



Cottage by
the Sea



Mentor

Why do our programs work?

Through passion, a belief in what we do and enduring support, our Programs Team support, guide and nurture participants through their experiences at Cottage. Due to the staff to child ratio, each child is seen as an individual, not a number, and is given the time and care needed for them to have an enjoyable and worthwhile experience.

How do we measure the impact of our programs?

Our research partner Deakin University has conducted research on the impact of our Take a Break program and is currently undertaking longitudinal research on the broader impact of our programs.

The social impact of Cottage by the Sea gives children a chance for a happier and healthier childhood, which adds value to the whole community. An independent study conducted by SVA Consulting found that increased confidence is the most valued outcome for children who participate in Cottage programs, according to children, parents and teachers. This confidence supports their access to new opportunities and inspires them to lead fulfilling lives. Not only do our programs directly benefit the children, they also have a direct social impact for families, schools and our wider community. Research found that the social value created by Cottage by the Sea is around \$3 dollars for every \$1 invested.

We also measure the impact of our programs anecdotally, with contemplative exercises the participants reflect on during and after their experiences at Cottage, feedback forms completed at the end of each program, as well as follow-up calls and school visits for past participants. Our feedback activities are also integrated with our values, which allows participants to foster a deeper relationship with Cottage.

The therapeutic effects of our programs

Nature-Based Therapy

New research from the Environmental Psychology Group at the University of Vienna confirms that “living near, but especially visiting, the seaside is associated with better health, regardless of country or personal income”. You only need to look at our name – Cottage by the Sea – to see that we appreciate the benefits of nature. But we also see these effects every day on our programs, which is why we prioritise our participants experiencing the nurturing benefits of being outdoors.

The moment participants arrive at Cottage and see the ocean from our entrance, they are blown away. These effects are deepened once they visit the beach, and they are supercharged once they get into the ocean, whether it is for a swim, snorkel, surf or boogie-board. Being in close proximity to the sea is associated with many health benefits – both physical and mental – such as increased levels of vitamin D and enhanced social relations. A 2013 study on happiness in natural environments also found that marine and coastal environments were found to be the happiest locations. Saltwater also has a direct impact on your health from supporting the respiratory system to reducing stress, improving mood and strengthening the immune system.

Adventure Therapy

In Deakin's research on the Take a Break program, it stated that "the TaB program is based upon the principles of outdoor education and adventure therapy, coupled with an emphasis on healthy eating." A big part of the therapeutic effects of all of our programs – and not just Take a Break – is that they focus on spending time in nature. You will learn more about the specific activities on our programs in the coming pages.

Our Programs Team facilitates adventure and mindfulness activities in the outdoors to harness the benefits of not just being in nature, but the therapeutic elements of it too. As explained in the Deakin report, "Key to the program design and delivery is a growing awareness of the various ways in which principles of adventure therapy (see e.g. Pringle et al., 2022; Trundle & Hutchinson, 2021) can support young people experiencing vulnerability and trauma through carefully constructed experiences of outdoor adventurous activity."

Researcher James Neil defines adventure therapy as "the use of adventure-based activities and/or adventure-based theory to provide people with emotional and/or behavioural problems with experiences which lead to positive change in their lives". Clinical psychologist Dr Daniel Bowen explains the benefits that can occur from adventure therapy: "the development of personal responsibility, cooperation and relationship building, intrapsychic outcomes (e.g., self-awareness, self-efficacy, self-confidence), social skill acquisition and psychological resilience (Gass et al., 2012)".

Researchers Michael Gass and H. L. (Lee) Gillis explain that adventure therapy tends to occur in three different locations, all of which occur on programs at Cottage by the Sea:

- Challenge/ropes courses and through games, trust activities and initiative experiences
- Wilderness settings
- Residential camps

Key elements of adventure therapy (Crisp, O'Donnell, Kingston, Poot, & Thomas, 2000; Gass et al., 2012):

- **Positive influence of nature**
- **Beneficial use of stress**
- **Being actively and directly involved in activities and taking responsibility**
- **Meaningful involvement in adventure experiences**
- **Focusing on positive change through present and future behaviour**
- **Holistic effect on participant learning**
- **Strong ethic of care and support**

Science confirms what we see each week with our program participants: adventure therapy has positive emotional and behavioural effects. *Psychology Today* reported that a meta-analysis which reviewed 197 studies related to adventure therapy found "the short-term effect of adventure therapy is greater than that of alternative and no treatment comparison groups".

A famous quote from the College of the Atlantic suggests, "Sometimes the best classrooms aren't classrooms at all." This rings true both literally and figuratively on Cottage programs. Nature is often the backdrop for activities during our programs, ranging from a low-ropes course onsite at Cottage to the beach literally on our doorstep for all manner of water-based adventures. The therapeutic effects of these nature activities lie in the fact that they are adventure-based. When participants are safely encouraged to step outside of their comfort zones by exploring uncharted territory, a few transformative things can occur: increased confidence, a broadened perspective, deeper connections with others and a willingness to try more new things.

Take a Break

Our Take a Break (TaB) program is focused on inspiration, fun and opportunity. Children aged six-12 attend a three- to five-day program at Cottage.

Supporting children affected by natural disasters

We are very proud of Cottage's history and continued support in offering assistance to children and families affected by natural disasters, such as drought, floods or fires. Since the start of 2021, we have conducted 16 Take a Break programs for children from bushfire-affected regions in Victoria while we begin our engagement process with those in regions affected by floods. We will continue supporting young people affected by natural disasters in the coming years.

For students from a primary school in Gippsland, their Take a Break program was an unforgettable experience. There were a few nervous faces before surfing at Ocean Grove as one of the kids asked, "Do we have to surf?" "You don't need to go out the back, we just like you to have a go," said the Camp Leader. Once in the water, Caleb* realised how safe the surf session was and he stepped out of his comfort zone. Camp Leaders pushed him into a small wave, which he caught all the way to the shore. With a huge smile on his face, he dragged his surfboard back out to catch more fun waves.

947

**TaB program participants
FY 22-23**

During the Sea All Dolphin charter, the children laid on the cargo net as water splashed up from underneath when the big waves hit. They took it in turns of grabbing the rope and dropping into the water while being towed along by the boat. When the boat stopped moving, Tyler* plucked up the courage to climb out onto the net, where he sat with his sister. The children then took it in turns to jump off the roof of the boat. Some children were very keen, while others were a bit more cautious. After everyone had a few jumps, including staff, one of the students felt he could do a small jump off the back of the boat. Seeing this, his friend decided to take a deep breath and jump off the roof. Everyone cheered as they splashed into the water.

**Names have been changed*

"This was one of the best camps in my life but I just wish I had a longer time here at Cottage."

Program participant

"This is the best camp I have ever taken students on. I have never seen so much personal growth across all children. The staff are amazing. The whole experience was incredible. I hope we are lucky enough to return one day."

Teacher on program

“My time at Cottage by the Sea made me feel adventurous. The boat ride was SUPER FUN and I loved all the other activities.”

Program participant

Our first bushfire-affected school to attend Take a Break was a primary school from East Gippsland in early 2021. The summer program allowed them to enjoy lots of activities by the sea. In 2023 when their familiar faces returned, it was June and not as warm and sunny. We enjoyed many fun activities, such swimming in the warm indoor Ocean Grove pool, bouncing across the trampolines at BOUNCE, looking for crabs at Barwon Heads Bluff and tenpin bowling. But the most challenging activity was surfing in June. With wetsuits on, we tackled the small clean waves at Ocean Grove beach. The children showed great resilience in the cold water as they paddled back out for more waves with big smiles as they stood up. We are so grateful to this school for being our first and last program of this nature. New friendships were made and lasting memories were created.

“This program provided activities for personal growth. Taking risks, resilience and an extremely high level of achievement and pushing boundaries. The program and staff were outstanding. The best camp I have been on in all my years in education. Students’ experiences and their progress in overcoming obstacles and achieving goals will provide a springboard for further growth. Thank you. ☺”

Teacher on program

The David Wells Take a Break program

In memory of former Board member David Wells – who served as President of the Board for several years – we host an annual David Wells Take a Break program for children from Mildura Primary School. David sadly lost his battle with MND and it was his wish for a Cottage program to be conducted to help children in need from the Mallee region. He identified that children from this region would benefit greatly from the amazing gift of the ocean and everything else that Cottage programs have to offer to positively impact the lives of young people.

This year’s program took place in November 2022 and it was a memorable, life-changing and amazing week. The great weather made the program full of beach and water activities, such as swimming, rock pooling, surfing, stingray watching, ocean sightseeing, shrimp hand cleansing, sponge dodgeball and visits to the Marine Discovery Centre. As the Mallee region is so far away from the beach, for most of the 48 children, it was their first time at the beach and their very first time away from home.

Sea All Dolphin charter

REEF

Recreation, Education,
Environment, Friendship.

Our Recreation, Education, Environment, Friendship (REEF) program fosters confidence, leadership and personal development. REEFies aged 11-14 attend 10 programs over a two-year period and the program is designed to follow children through the transition from primary to secondary school.

Many REEF participants have been identified as being at risk of disengagement, which is an issue that is only on the rise. If a young person disengages at this stage in life, research has shown that it is one of the hardest times to reengage. As such, the REEF program is critical to preventing and mitigating this risk by offering young people a sense of belonging, feelings of hope for the future and valuable tools to help them grow throughout their teenage years and beyond.

192
REEF program
participants
FY 22-23

2nd-year REEF graduation

In December 2022, we held our 2nd-year REEF graduation. We asked some of the graduates what they felt they had learned:

- “To respect those around you.”
- “To listen better.”
- “To have more confidence and endurance.”
- “To make friends and support me to be confident, encouraging and be my best self.”
- “To help with my confidence.”
- “To gain new skills and persistence.”



Otways adventure

18 participants began their second year as REEFies with an offsite adventure, which involved a 16-kilometre trek from Aire River to Johanna Beach near the Great Ocean Road. For some, it was their first time trekking in the bush this far carrying a pack. "It looks so beautiful up here with the green hills and the dark blue water!" shared one REEFie – the ocean was putting on a great display of power and beauty. It was a challenging trek – especially along Johanna Beach with a howling south-west wind – but with great determination and persistence, the group worked as a team to get through the hike together. There were sweat and tears, along with a big sense of achievement at what they had completed.

Snow trip

For our second-year REEF participants, the snow trip to Mount Buller is the big-ticket item in the program. 21 REEFies joined us from the Werribee area for a week of skiing and snow play. For a lot of the participants, it was their first time at the snow. The week started out with them nervous and anxious about catching ski lifts, falling over and being able to walk in ski boots. The REEFies engaged in ski lessons and did an amazing job picking up a new skill. They worked well together and encouraged each other to push themselves to their limits. By the last day, everyone was confident in their skiing ability and could overcome their anxieties from the start of the week. The highlight of the week was the last run down Bourke Street. All the REEFies and Camp Leaders went down together as one big group. Once we were all down at the bottom of the run, it was big smiles and high fives. Everyone was so proud of what they achieved throughout the week and the way they persisted, even when it was tough going.

Each child wrote and prepared their own speech that they delivered to the 80 guests comprising staff, friends and family at the Graduation Ceremony. It is wonderful to report that every one of these young people have opted to come back and join us on our Mentor Program starting in 2023 for another five years. This reinforces the opportunities we have available at Cottage to help individuals grow and develop new life skills through our diverse programs.

1st-year REEFies

This year, our first-year REEFies are 26 Grade 6 students from the Colac region. Their first three-day program at Cottage focused on establishing new friendships and working together as a team to overcome challenges and achieve goals. Some of these REEF participants were part of the Take a Break program, and offered great support to the new participants who were feeling nervous. The REEFies really enjoyed getting to know each other and the Camp Leaders were impressed with how well they interacted with each other. The participants enjoyed exploring the local area and having their first swim at Cottage Beach – this group is full of water lovers and they can't wait to one day go surfing and snorkelling.

Mentor

122

Mentor program
participants
FY 22-23

Our Mentor program is for graduates from the REEF program, and focuses on personal development. Mentor participants are aged 13-18 and attend five to six programs per year over five years. The underpinning goals of the Mentor program are for young people to be actively contributing to their community, school and home, as well as at Cottage.

Upskilling for the future

Cottage by the Sea has a close working relationship with the Gordon Institute. Our Mentor participants experienced this first-hand, learning from industry-trained educators at the institution. They completed the Espresso Master Class, which has helped our Mentors develop skills that can be used to get highly demanded jobs as baristas. All the Mentor participants had so much fun while learning these practical skills. The Mentor participants also undertook a food-handling course at Cottage, which gave them skills and experience that can support a career in the hospitality industry. Cottage staff members often put together character references or act as referees for program participants to help them get part-time jobs in the community – often in the retail or hospitality industry.

Horse-riding adventure

Our older Mentors took part in an exciting horse-riding adventure in Victoria's High Country. There was a pivotal turning point in this experience for the Mentors as a group – they all came together as a team, with one participant reflecting in Circle Time that they were “grateful for the opportunity to come out here to make stronger bonds with others”. This bonding also extended to the horses, as the focus of this trip was just as much about learning how to care for the animals as it was about riding them.

The Mentors discovered the different personalities of the individual horses and enjoyed getting to know the horse they would be riding all week. A powerful takeaway from the trip was when a participant realised that the horse-riding skills they developed can enhance everyday interactions in life. This adventure reinforced the power of equine therapy – the therapeutic effects of spending time and connecting with horses, and how these experiences can positively impact life back at home.



A Mentor participant's reflections from the horse-riding adventure: “My horse was very cautious at the start and wasn't confident around me, but as the days went on she started to trust me more. I've given her lots of love and now she's giving me head bumps and resting her head on me. I think we've connected well over the last few days.”

Offsite Moulamein adventure

This outdoor adventure-based trip is supported by the Anderson family from APCO Service Stations, with the program run by Cottage by the Sea on their bushland property by the banks of the Edward River near Moulamein. Pre-Covid, this program had become an annual part of the Cottage Mentor program – a favourite for participants and everyone associated with it. This week is packed with adventure, including fishing, captaining the tinny, yabbing, bonfires, telling stories around the campfire and, a favourite of all, ferreting. The participants get to enjoy all this fun while learning skills they will take with them for life, especially persistence and a willingness to try new things.

Snow trip

Due to Covid-19 restrictions, our Mentors didn't get to experience the snow trip as REEFies so we had to postpone this trip until they entered the Mentor program. The snow trip is an exciting offsite adventure that builds great character and resilience, but provides many challenges. One Mentor in particular had achieved everything she wanted to physically – she picked up skiing easily and pushed herself physically – but couldn't take the next step mentally.

The next step for her was to ride the chairlift up to the top of the mountain and ski down Bourke Street. She was stuck in a mindset that was telling her she couldn't get on the chairlift. Every time the group went up, she refused to join them. During our evening Circle Time, this Mentor set a goal to ride up the chairlift the next day. She was still very hesitant to get onto the lift in the morning. With a lot of encouragement, we convinced her to ride the chairlift while sitting between a Camp Leader and instructor. It was a tense few minutes and when we hit the

top, she was worried she would fall over. But with no surprise to the Camp Leaders, she got off the chairlift well and skied straight over to the group.

Camp Leader Sean praised and congratulated the Mentor on achieving her goal, but it wasn't over yet – our next task was to ski down the run. Looking straight down the slope, she said again, "I can't go down there." Again, with a little pep talk to boost her confidence, she skied all the way down the slope. Once we reached the bottom, with the biggest smile on her face she yelled, "I did it! I am so proud of myself!" This moment of achievement is what our programs are all about. These are the moments we aim to capture and will remember for years to come.

Offsite program

Each year, the team at Cottage evaluate our offsite programs and the benefit of each for young people. Whilst this can be difficult to quantify, the feedback from graduating Mentors highlights, overwhelmingly, that the snow program and others were of real significance. When these Alumni reflect, it seems this step up offers a huge opportunity to experience unique challenges, to overcome, to understand change. In many cases, it is life-changing, in a few perhaps, life-saving. We are fortunate that each year benefactors cover these extra offsite programs, including a wonderful Geelong-based Foundation covering all the costs for the snow camp in 2023. And we say "extra" because we often are able to take the opportunity to run a program concurrently onsite in Queenscliff, so even more children benefit each week. Equally, the Sydney camp has been covered every year for 10 years now by the same American-based global investment manager.

A Mentor participant's reflections from an offsite program: "Showing patience and kindness when you first meet someone is important because someone might not open up to you straight away, but showing these qualities can prove that you can be trusted."

Scholarships

Scholarships are funded by philanthropists and allow program participants to pursue dreams that may have once felt out of reach.

These scholarships are very important to helping support a child's dream by providing funding for approved training and equipment on the Take a Break, REEF and Mentor programs to explore new opportunities. When there is a cost associated with a child following a dream, it can seem out of reach. But with a little financial support and encouragement, the young person unlocks a whole universe of possibility. The power of these scholarships lies in their ability to provide young people with inspiration, hope and confidence to reach for their goals.

The scholarships that have been awarded this year have allowed our REEF and Mentor participants to pursue their passions and help with their schooling. Our funding has also enabled us to provide an additional Take a Break scholarship over a two-year period. The impact of this funding on young people is life-changing. We supply the participants with the necessary items they need to have a positive impact in the world. It allows them to flourish in the present and the future. Without these scholarships, they may not be able to obtain what they need as there are often too many challenging circumstances for these young people to navigate without adequate support and positive role models.

Success stories from our Scholarship program

Chasing a ballet dream

Below is a letter we received from one of our scholarship participants, Annabella, who we have supported through her journey with the Western Ballet Project.



"Thank you so much for financially supporting me in being part of the Western Ballet Project... being at Cottage has helped me to build my resilience and persistence even more in order to be even more confident. I am so grateful to have your support during my journey and I hope that you know it was definitely worth it. Thank you CBTS!"

“I love reading the scholarship forms the young adults have written – their attention to detail is remarkable. We know that the assistance our scholarships provide the young adults often leads to them being able to undertake opportunities that may have otherwise been hard for them to access. It is a real treat being able to tick off and approve these applications. The excitement from the young adult when a scholarship is approved is amazing; we really are assisting in changing a young person’s life.”
(Programs Manager Belinda Saya)

Pursuing a passion for horse vaulting

A first-year REEF participant used their scholarship form to apply for horse vaulting lessons at a local stable in St Leonards. For the young person, horses are a big part of their life and they had already completed some lessons. Due to money constraints, the participant’s mother was unable to afford further lessons for the child. After handing in a very well-written scholarship form outlining their love of horse riding and how much joy they get from completing the lessons, the participant applied for 20 lessons that would take them to the end of the year. During every program that they attended after receiving their scholarship, they would talk with Camp Leaders about how much they had improved and the different skills they were learning. The young person also applied as a second-year REEF participant for another lot of vaulting lessons to continue building on the skills they had learned from the previous scholarship. The young person’s mother was incredibly grateful to Cottage staff and the funders for giving their child the opportunity to pursue their passion.

The joy of playing a musical instrument

Music, dance and theatre performing are big interests within our second-year REEF participants. For one participant, music was something they loved and they applied for a scholarship to fund a guitar and amplifier, as well as a first-aid course so they can keep up-to-date for their surf lifesaving duties and a knitted kilt for their school uniform. The participant’s mother could not find a second-hand kilt for her child and could not afford a new one, so getting the scholarship funding helped them provide that for their child. Since getting the guitar and amplifier, the mother has called to let staff know that her child has been practising every day and has barely put down the guitar since receiving it. They are incredibly happy and are really enjoying playing a musical instrument.

Emerging talent in aerial silks

Through a scholarship at Cottage, one of our current Mentors, Olive, has just completed her aerial silks training. She has been loving the experience, and was awarded an emerging talent award at a recent competition. Olive was also given a wildcard entry into the national finals, which are taking place on the Gold Coast in mid-January 2024. We are so grateful to Olive and her family for sharing this update on her training and scholarship journey.



“The scholarship forms that the REEF and Mentor participants have completed show how committed they are to perfecting a certain skill or how a certain hobby brings them such joy. They are great at highlighting how much the funding will help them to achieve their goals and the work they are already doing to try and achieve those goals. It makes approving the scholarships really special because you know that the funding is going to help them so much and they really do show their gratitude when you see them at Cottage after having a scholarship approved.”
(Program Planner Dave Geary)

Family Respite

Our Respite program provides an opportunity for families in crisis to get away from their day-to-day life for a short and restorative seaside break. An increasing number of families have received a respite break in Riptide Cottage this past year: 226 participants, both adults and children.

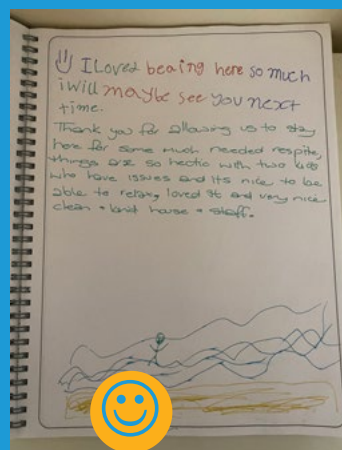
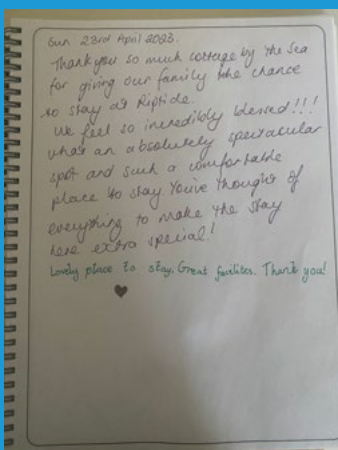
226
Visitors for FY
22-23

Some of the referring agencies for the Respite program:

- A Plus Care
- Eastern Health FaPMI
- Mackillop Family Services
- Meli (Bethany and Barwon Child, Youth & Families)
- Yarra Junction Primary School
- genU
- Grampians / Carer Gateway
- Mandama Primary School
- Drummond Street Services
- Wathaurong Aboriginal Co-operative

Families participating in our Respite program have come from a diverse range of cultures and family dynamics, and are dealing with different life stressors, such as:

- Acute and chronic medical conditions
- Mental-health issues
- Family violence
- Sexual harm and trauma
- Drug abuse
- Emotional abuse
- Relationship breakdowns
- Family grief and loss
- Financial hardship
- Single-parents raising children
- Grandparents raising children (kinship care)
- Homelessness
- Cultural and language barriers



April – May 2023 statistics from agency booking forms:

50%

Single parents

67%

Experiencing financial hardship

33% Suffered from family violence

67%

Had a family member with medical conditions

67%

Were identified as needing a family holiday

50%

Needed bonding & reconnection

Feedback from Respite:

"I just wanted to say a massive thank you to you and Cottage by the Sea for having us last school holidays at Riptide. The boys and I had the most amazing opportunity to have a break, and reconnect as a family. We loved the Riptide accommodation, as it had a lovely, relaxed, family feel to it, with the boys loving the soccer game. We also loved the playground, and the closeness to the beach. It was greatly appreciated. Thank you again."

"Thank you so, so much for the amazing getaway that we got to enjoy. The place was absolutely beautiful, the people there were so kind and so thoughtful – very giving and great for advice on what to do. We had an absolutely amazing time. I just want to say thank you from the bottom of my heart!"

"Thank you for the information and lending me Riptide this weekend. Means a lot for the boys to have some mum time when she's hurt and relax together."

"The kids and I had the best weekend. The kids spent the weekend swimming in the beach and playing all day in the sun. It was a beautiful house to stay at and we also visited the cafe and shopping strip. The kids kept saying they love the beach and they had the best time on the weekend. Thank you so very much for the opportunity. I am so grateful for the time I spent with my kids in Queenscliff."

"I want to tell everyone the happiness brought to my little family by offering me this holiday. I'm really thankful and I appreciate all you've done to make my little kids enjoy this weekend. Thank you so much."

"This place is awesome! Staff are amazing, as well as the Riptide Cottage. My eight-year-old son and I needed this getaway so much! Really appreciate the generosity. We've had a wonderful time, packed full of fun and laughter. Pt Lonsdale Rock Pools are worth exploring. Plenty of family-friendly activities. A big thank you! Hope Cottage by the Sea is here for many years to come."

"Thank you so much for having us. We had a really special time. I have never seen Ollie so excited. He said this is his favourite place ever and he is the luckiest kid in the world. Thank you."*

**Name has been changed.*






ADRENALIN

In memory and celebration

Our 133-year history is built upon the hard work and dedication of many who have come before us.

Cottage by the Sea honours the memories, and gives special thanks to all our dedicated supporters who have passed this year or who have celebrated a milestone and had donations in lieu of gifts during the last financial year:

In memory of:

Alice Welton

Anne Dawborn

Brenda Lodge

Brenda Smart

Geoff Burns

Jennifer Hoysted

Jill O'Brien

Judith Cecil

Margaret Anne Abely

Michael Robertson

Patricia Bellhouse

Shirley Harvey

In celebration of:

Alex & Mike Pink

Andie Tarrant

Anne Faithfull

Mark Ferrier



Past and future giving

In 2012, the Board of Cottage by the Sea made a strategic decision to establish a Foundation following the receipt of several significant bequests. These generous gifts were carefully invested to help “future proof” the ongoing work of Cottage.

Annual interest earned (or part thereof) on the investment is used to support activities, currently accounting for almost 80% of all administration needs, with the rest made up from fundraising activities, events and grants.

Leave a legacy to last a lifetime

Leaving a gift in your Will is one of the many ways to support Cottage, without affecting your current income or bank balance – hence the notion of “future giving”. It allows you to leave a legacy of money, property, shares or goods beyond your lifetime that will offer inspiration, fun and opportunity for the generations of children to come.



Looking ahead

Having a greater impact

Offering more children more inspiration, fun and opportunity is at the heart of what we do. To continue providing this for more children, Cottage by the Sea needs to keep growing. Through the generosity of our donors and various forms of philanthropy, we have done more. But we also want and need to do more, given the increasing need for young people to attend our programs.

Here are some of the ways we are having a greater impact at Cottage by the Sea.

Deakin University

Our strategic partnership with Deakin University was formalised in 2020 with a Memorandum of Understanding (MoU). This valuable research partnership led to research insights about the ways in which Cottage by the Sea programs impact and make a difference to the lives of young people.

The Ripple Effect

As mentioned in the “Stories to be proud of” section, we have begun our next research project with Deakin University called “The Ripple Effect”, which follows on the research undertaken on the Take a Break program. This research is exploring the longer-term effects of our work by collecting stories from past participants as they reflect on their time at Cottage by the Sea.

The aims of the “The Ripple Effect of Cottage by the Sea” research project are to provide a deeper understanding and evidence-based insights into the long-term impact of Cottage programs. This will be addressed through

interviews with young people (aged six-18 years) currently attending CBTS, Alumni adults who have participated in CBTS programs from 1940 to current, school principals and teachers who have either attended or have had students from their school attend CBTS programs, and parents of current students who have attended CBTS.

Centre for Learning

Deakin is also working with us on a proposed Centre for Learning, which we aim to replace the hut building onsite at Cottage. Deakin’s final-year architecture Honours students have committed to preparing concept designs for this state-of-the-art building, which will function as a centre for learning, community hub and arts centre. We are maintaining our mission of bringing more children more inspiration, fun and opportunity, and the growth of our onsite facilities will enable us to have a greater impact on these children.

Food & Mood Centre

Deakin University’s Food & Mood Centre undertakes research to explore the ways that food can affect our brain, mood and mental health. Diet is now recognised as a way to help prevent and treat mental illness, which is one of the reasons why program participants at Cottage eat fresh, healthy and balanced meals. As our Chef Kim Asmussen says, “I believe in the science. A healthy gut leads to a healthy mind.”

Riptide Cottage redevelopment

Riptide Cottage is our secondary facility that houses families in our Respite program. (For more information on Riptide's role at Cottage, head to the Programs section of this report). This reinforces the need for us to develop Riptide as an additional facility, with plans progressing well to infuse new life through design.

Cottage has a great working relationship with the School of Architecture and Built Environment at Deakin, with Deakin one of our greatest supporters of this development. A group of 56 Honours students worked on the conceptual designs of Riptide as part of their course work this past year. Led by Course Director Dr. Nateque Mahmood, CPEng., MIEAust (Bachelor of Construction Management), we were impressed by the passion the students showed on their site visits to Cottage, which ultimately led to design concepts that uphold our vision and align with our values.

The redeveloped Riptide is inspired by the principles of neuro-architecture – the relationship between health and buildings through neuroscience. Changes in our environment impact our brain and body, so this approach to design explores the ways that spaces can enhance our wellbeing. For Riptide Cottage, this has meant incorporating features that are calming, sustainable and energy-efficient, focusing on natural light and a free-

flow of energy to help the children feel happy, comforted and replenished by the environment.

Local builder and Cottage Ambassador David McDonald is also working with us on a pro-bono basis in preparation for the build. The funds, already committed to the redevelopment of Riptide, will help us develop another excellent and much-needed facility for our community. An independent audit by Zero C Pty Ltd confirmed for us that the redevelopment of Riptide is necessary in order for us to meet access and sustainability standards as we increase the amount of people who can visit – Riptide is currently limited to just 12 people due to occupancy rules and fire safety regulations.

We aim for the new Riptide Cottage to honour the past while creating an exciting future. A redeveloped Riptide will increase Cottage's capacity to support an additional 700 children and their families, which has never been more important.

As mentioned earlier in this report, we are thrilled that Boutique Homes will be building an additional house to support Cottage's growth, with the sale proceeds going towards the Riptide redevelopment. We would also like to thank the Thyne Reid and Iris & Ken Baldwin Foundations, as well as anonymous donors, for supporting the redevelopment of Riptide.





Who we are

With our shared values and common goals, we are all part of an inclusive Cottage team.

Everyone is welcome to Cottage and anyone who is involved in any capacity is part of our team. The Cottage team is made up of an independent Board, our Branches, Volunteers, Ambassadors donors and staff. Every single person makes up an important cog in the wheels that turn to make our visiting children feel welcomed, happy and inspired to take hold of the opportunities provided.

Happiness brings hope, new experiences spark confidence and fun inspires new friendships. These powerful outcomes of our programs last well beyond the duration of a stay at Cottage and in many cases can provide a lifelong positive impact – outcomes of which we are currently measuring in a longitudinal study with Deakin University.

To support the continued growth of Cottage and ensure our Programs Team is delivering the best possible outcomes to the young people we support, our highly experienced staff members have been undertaking further training. In addition to outdoor education skills, water safety, first aid, mental health first aid, adventure therapy for complex trauma and Trauma

Informed Therapy, our staff have also undertaken cultural awareness training. This professional development ensures that our staff are equipped with the best skills to support the children in our care.

The cultural awareness training, conducted by the Victorian Aboriginal Child Care Agency (VACCA), opened our eyes to the importance of cultural identity and gave us greater awareness and understanding, in turn building more empathy and kindness. It also meant that 16 of our staff, ranging from our CEO to most of the Programs Team who work directly with the children, explored their personal cultural identity and within Cottage itself. It was wonderful to hear of the wide and diverse cultural heritage we have.

Together, with the support of our generous supporters, we are changing the future of the children and young adults who enter our doors.

Cottage staff

Adam Wake
CEO

Andrew Augustine (Joyful Marketing)
Marketing, Communications & Events

Andrew Balaam
Special Projects

Anthony Rickard
Facilities, Maintenance & OHS

Belinda Saya
Programs Manager

Bill Kerr
Strategic Partnerships

Bonnie Devonport
Camp Leader

Brad Hay
Camp Leader

Caitlin Fay
Camp Leader

Christine Fagan
Program Planner

Dave Geary
Program Planner

Donna Campisi
Community Relations Melbourne

Ebony Storrar
Camp Leader

Gina Silva Da Cruz
Kitchenhand

Jeanette Anderson
Grant Writer

Jessica Fletcher
Camp Leader

Karen Woodhart
Accounts

Karyn Shearer
Housekeeping

Kim Asmussen
Chef

Lisa Muntz
Camp Leader

Louis Gasior
Camp Leader

Louise McSween
Program Planner

Meg Lock
Housekeeping

Megan Burzacott
Grant Writer

Moira Willcox
Finance

Nula Cunningham
Camp Leader

Rob Chylek
Maintenance

Rosalyn Balzer
Reception / Assistant

Sam Edwards
Camp Leader

Sean Dunne
Program Planner

Shelby Jade
Camp Leader

Sheree Van Doren
Camp Leader

Susie Donald
Casual Chef

Tony Featherston
Future Giving

Tori Bilney
Camp Leader

Tristan Kimpton
Camp Leader

William Semple
Camp Leader



Volunteers

Jenny, Shirley, Helen and Julie

Cottage by the Sea Volunteers are a dedicated team, providing up to 160 hours of support each week.

While Cottage by the Sea Volunteers don't work directly with the children on our programs, they provide important assistance on the day-to-day operations of Cottage and make up the many different layers of our organisation, which all contribute to enhancing the experiences of the visiting children.

Our supportive Volunteers donate their time and assistance to help with the administration, kitchen, archiving, donations, maintenance, Morning and Afternoon Teas, as well as other important areas of operation. They are valued members of our team, supporting our mission through a shared understanding of what we aim to achieve and our values.

We have welcomed 16 new volunteers this year:

- Anne-Maree Fitzgerald
- Barb Slee
- Bron Davis
- Colin Hatcher
- Corinne Mitchell
- Corinne Telford
- John Fitzgerald
- Jenny Grossman
- Joel McWilliam
- Julie Harrington
- Julie Raunik
- Graham Mason
- Michele McIntyre
- Nola Wood
- Silvana Bongiovanni
- Suzie Capell

To express our gratitude to our dedicated team of Volunteers, we hosted a lunch for our Volunteers to celebrate “Volunteers Week” in May. It was our chance to acknowledge and thank them all for their time and efforts to help make Cottage run so smoothly day in day out. Our Volunteers were so appreciative. As one Volunteer said about the day, “Our Volunteer lunch was so enjoyable and having Cottage staff there for presentation made such a difference.” The whole Cottage team got behind the day to help our Volunteers understand just how important they are.

Our Volunteers are also made up of our Board members who generously donate their time and expertise, as well as our Branch members and Ambassadors who support Cottage by spreading awareness and helping to raise funds.

Why volunteer at Cottage by the Sea?

We’ve had some special moments with our Volunteers this past year. Sandra, one of our longest-serving Volunteers (21 years!), was awarded Geelong Volunteer of the Year 2022. “It’s great to see all the kids get so many opportunities. There’s a great vibe around the place,” says Sandra, who has been helping in administration for more than two decades. “They do so much with the kids – so many activities. It’s a great place to be,” she continues.

Robyn is another long-term Volunteer at Cottage, who has been with us for more than 15 years. Each Tuesday, she volunteers in the kitchen at Cottage and is a valued member of our team. “I get more out of it than I put in. The people I volunteer with – it’s great,” she says while making Anzac biscuits for the kids. When Robyn started

volunteering, she actually was working with the kids – supervising them on the beach, taking them to Jirrahlinga Koala Sanctuary and visiting the ghost/glass shrimp (shrimp hand cleansing) at the Queenscliff Harbour.

Julie is another dedicated Volunteer at Cottage, who helps in the archiving area of our administration. “It’s lovely,” Julie shares. “It’s the best thing I’ve ever done, actually. All the people are really beautiful. It’s just a nice working environment,” she continues.

We also have a “hut crew” of Volunteers, who volunteer out of our soon-to-be developed onsite hut. These two couples – Ted and Jan Heriot as well as Tina and Ian Jenkins – put together the welcome goodie bags for the kids. They have been volunteering at Cottage for more than 10 years.

In addition, we have dedicated Volunteers who support the outdoor areas of Cottage, from Barb tending to the garden, Angelo mowing the lawns, Paul polishing and cleaning the buses to Cos cleaning the windows each Tuesday. We are so grateful for the support and generosity of our Volunteers.

Being a volunteer anywhere means that you are part of a community and donating your time to a worthy cause can really enhance your life. Volunteering in such a great and proven organisation such as Cottage by the Sea means that you will be part of this valued community. We welcome everyone through our doors and we need your support.

Life Members

Beverley Davies

David Wells

Eril Deighton

Eva Milne

Gillian Gough

Gillian Gubbins

Gloria Joan Longden

Gwen Pitfield

Heather Moore

Jean Diment

Jean Williamson

Jill Bell

Joy Leigh

Judy McKechnie

Marg Lyons

Meg Chisholm

Michael Randall OAM

Pat Bellhouse

Prue Forster

Robyn Harper

Roma Balaam

Ros Leigh OAM

Sue Armstrong

Sue Reilly

Sue Richardson

W.G. Philip

Ambassadors

Alan Harrison

Amanda Flynn

Andrew Cannon

Andrew Simms

Annie James

Curtis Stone

Eric Black

Glynn Harvey

Ian Cover OAM

Jade Augustine

Jan Wilkinson

Joel Selwood

Louisa White

Madi Browne

Mal Campbell

Patrick Dangerfield

Rod Laver MBE

Warren Davies

Branches

Bellarine

President: Julie Bingley

Secretary: Jan Sprague

Treasurer: Jo Baker

Highton Ceres Acorn

President: Rosalind Leigh OAM

Secretary: Lesley Robinson

Treasurer: Mary Palmer

Queenscliff

President: Beverley Davies

Secretary: Cynthia Eunson

Treasurer: Janet Finlay

Geelong

President: Rhonda Rotherham

Secretary / Treasurer: Robyn Harper

Board of Directors

Cottage by the Sea's volunteer Board of Directors kindly donate their time, skills and knowledge of corporate governance to help steer the organisation in the right direction.

Don Rankin – President

Don is a chartered accountant and was a Founding Partner of Pitcher Partners. He has a long history advising middle market businesses. Don, his wife Megan and family have spent holidays at their house in Point Lonsdale for almost 40 years.

Scott Chapman – Vice President

Scott has held the position of Chief Executive of the Royal Flying Doctor Service Victoria since 2010, and has a lifelong involvement in outdoors and camps. Scott and his partner Jacqui's favourite part of the world is Point Lonsdale, where they have a holiday home.

Jerome Walsh – Treasurer

Jerome is a Chartered Accountant and Fellow of FINSIA with more than 20 years in the finance industry. He and his wife Alison enjoy the company of their adult children.

Dennis Smart

Dennis has a career spanning more than 30 years as a Managing Director of the Woods Auto Group. Now retired, Dennis and his wife Sue are spending more time involved with their five young grandchildren, travelling and enjoying their Queenscliff beach house and the local community.

Liam Petrie–Allbutt

Liam is an award-winning designer who consults on large-scale projects providing design and engineering solutions across various industries. Liam was raised in Point Lonsdale and is from a sixth generation Queenscliff/Point Lonsdale family, with strong ties to the local community. He was the Borough of Queenscliff's Young Citizen of the Year in 2016 and Citizen of the Year in 2022.

Michael Randall OAM

Michael has been in the securities industry for more than 30 years and he is a Founding Director of the Financial Services Foundation. Along with his wife, Nikki Coghill, and two daughters, Michael enjoys spending time at his holiday home in Point Lonsdale.

Natalie Hickey

Natalie is a barrister at the Victorian Bar, specialising in commercial law and intellectual property. She is an alumni of Point Lonsdale Primary School.

Priscilla Seyfort

Priscilla's entire professional and academic life has focused on the wellbeing and interests of children. She has a particular interest in supporting disadvantaged children, and has a PhD from the University of Melbourne. Priscilla holidayed at Queenscliff as a child, and she and her husband, Anthony, own a house in Queenscliff where they enjoy holidays with their four children.

Community Relations – Melbourne

When I started working in this role in March 2023, I had the pleasure of spending three days with Anne Catchpole, who introduced me to this role and many of Cottage by the Sea's wonderful supporters. Anne worked in Melbourne Community Relations for Cottage for 28 years. Her support is greatly appreciated.

When speaking at events, I often have people come up to me afterwards and share with me the experiences they had as a child at Cottage. It touches my heart to see their faces light up with fond and cherished memories. It's a reminder of the lasting and positive effect Cottage by the Sea has on everyone who visits.

I have the pleasure of meeting individuals and group supporters every day in my role. Whether attending events as a guest speaker, dropping in to say hi with our latest newsletter in hand or picking up kind donations from our Melbourne community, everyone is so welcoming and making a difference to the children. You are greatly appreciated.



Toys made by Margaret Stewart



Photo by Ian Jasper

We'd like to thank the below groups that Donna has visited for their donations, in addition to the other Melbourne community groups that donate directly to Cottage:

- **Applewood Craft Group at Applewood Retirement Village holds a bi-annual stall to raise funds solely for Cottage. We received a cheque from their efforts in August. They continue to also donate goods.**
- **Westgate Diners Group has an annual drive in October where they donate all takings to Cottage.**
- **Good Vibes Society is a charity organisation who supply us with goods all-year round.**
- **Hadfield Ladies Exercise Group has more than 20 women as members. They have been meeting every Tuesday since their children were toddlers. They knit during their catch-ups, donating their goods to Cottage children. Sales from their stall are also donated.**
- **Women of the University Fund are a generous group who continuously donate goods all-year round, and have donated a generous cheque this year to Cottage.**

I have connected with knitting community organisation Knit One Give One (KOGO), which has welcomed us as a partnering charity. Run by volunteers, KOGO donates knitted clothing to Cottage and delivers to us directly.

One of my projects for this year is approaching more than 200 Melbourne schools to support us. I am offering presentations for their students to help spread awareness about Cottage, giving them the opportunity to become involved in fundraising efforts for Cottage. The focus of this initiative is also about encouraging younger people to be involved in Cottage, to ensure that our organisation is supported for the future.

Many thanks to our special individual supporters, as well as members of Probus, Rotary, View Clubs, Country Women's Association of Victoria, retirement villages and friendship groups.

Donna Campisi

Community Relations, Melbourne



Beverley



Donna & Di



Applewood Craft Group

Major donors

Over \$300,000

Estate of David Oliver Batch
Shine On Foundation

\$150,000 or over

The Iris & Ken Baldwin Foundation

\$100,000 or over

Anonymous
Blair Carroll
Cottage by the Sea Branches
Peter Latham
Rado Family Foundation
The Anthony Costa Foundation
The Hugh Williamson Foundation

\$50,000 or over

Daniel Scott Charitable Trust
International Power (Australia) Pty Ltd
Michael Vickers-Willis
The G W Vowell Foundation Ltd
The Rippers
Vance Joy via Fair Harbor
collaboration

\$40,000 or over

Bulls & Bears Golf Group
Estate of Margaret Anne Abley
Estate of Shirley Irene Conway
The Marian & E H Flack Trust
The R E Ross Trust

\$20,000 or over

Apco Foundation Pty Ltd
Australian Philanthropic Services
Grangers Foundation
Joel Selwood via Jim Stynes
Foundation
Percy Baxter Charitable Trust
Rita Andre
Rosemary Norman Foundation

\$15,000 or over

Danks Trust
Geelong Community Foundation
H V McKay Charitable Trust
Jack Brockhoff Foundation

\$10,000 or over

Bruce Edmunds & Associates P/L
Dimmick Charitable Trust
Flora & Frank Leith Charitable Trust
Gillian Gubbins
Janet Torney
John & Elaine King Foundation
Marion Isabel Thomas Estate
Mark & Sophia Gray
Millbrook Funds Pty Ltd
The Dawn Wade Foundation
The Eirene Lucas Foundation
The Gray Family Charitable Trust
The Lyone Foundation
The Ricketson Foundation
The William Angliss (Victoria)
Charitable Fund
Women of the University Fund
WSSK Family Trust
Xenia Foundation

\$5,000 or over

Ainslie Cummins
Andrew Balaam
Andrew M Cannon
Estate of Margaret Tyack
John & Catherine Nagle
Johnson Family Foundation
Lago Corporation Pty Ltd
Mona Georgina Harris Perpetual
Charitable Trust
Nick Kerr
Queenscliff Golf Club Inc.
Rotary Club of Whittlesea

Social Enterprise Group Ltd
SPS Corporation
The Gwen & Edna Jones Foundation
The Isabel & John Gilbertson
Charitable Trust
Valerie Osbourne

\$4,000 or over

Applewood Retirement Village Craft
Group
Noel Boniface
Studio All

\$3,000 or over

ABN Group VIC
Eril Deighton
Geelong Connected Communities
Helen Evans
Illabrook P/L - J.Roach, R.Roach &
S.Gough
Jack Moody Charitable Foundation
Kapis Bros (Vic) Pty Ltd
Rotary Club of Essendon North Inc.
Victorian Planning and Environmental
Law Association

\$2,000 or over

All Saints Anglican Church
Opportunity Shop
Catherine Gray
Chris & John Sandow
Coralie Erwin
Melbourne Community Donations
Elizabeth and Andrew Turner Legacy
Geelong Marine World
Jan Short
Jean Williamson
John Antoniou
L R Cazaly Trust Fund
Mr Jim & Miss Judy Allen
Ocean Grove Uniting Church

Special thanks to all of our donors, including those who have anonymously donated more than \$481,000. These funds have been allocated across infrastructure and programs.

Outreach Centre & Opportunity Shop
 Randall & Lynda Lewis
 Stephen Walter Foundation
 Wesley Uniting Church

\$1,000 or over

Alfred Kruijshoop
 Alison Moore
 Andrea Brown
 Andrew & Pam Crockett
 Andrew Narita
 Andy Kelly
 Bob White Electrix
 Carmel Merrey
 Chirnside Park Senior Citizens
 Christina Cheers
 Cameron Close Retirement Village
 Craft Group
 Daniel Tour
 Designer Concept Photography
 Dr Jill Maddox & Mr Ian Evans
 Gill Hunt
 Hadfield Community Activities Group
 Hardware Foundation
 Jacqueline Birrell
 Jane Normoyle
 Jenny Blencowe
 Jerome Walsh
 Kaye Nixon
 Lavinia Cuming
 Macquarie Bank
 Mark Ambrose Whiting
 Mark Lorton Photography
 MH Car & Bike Club Inc.
 Michael & Lorraine Peck
 Norlane Hotel
 Order of the Eastern Star Victoria
 Chapter No. 207
 Paddy White
 Pamela Thomas
 Patricia Lowe
 Priscilla Seyfort

Queenscliff Cruising Yacht Club
 R & S Valiant Car Club of Victoria Inc
 Robyn Colgrave
 Rosemary Wilkinson
 Sandra Vizard
 Tony Hedley
 Torana Owners Club Inc
 Vauna Jaensch

\$500 or over

Alison Chinn
 All Aboard Club Williamstown
 Andrew McKnight
 Barry Medew Building Supplies Pty Ltd
 Beta Sigma Phi
 Bill Pretty
 Catrin Taylor
 Chattels & Chats Op & Book Shop
 Christ Church Opportunity Shop
 Cobradah Senior Citizens Club
 Colin Hatcher
 CWA Boroondara Branch
 Cyril Curtain
 Dianne Cheevers
 Don & Judy Cameron
 East Fruit Market
 Gabrielle Mann
 Gerard & Jenni White
 Hadfield Ladies Gymnasium
 Ikebana International - Melbourne
 Chapter 29
 Jane Caldwell
 Jeremy Blackshaw
 Joan Crook
 Joan Hammonds
 John & Anne Dawborn
 John W Brownbill
 Justin Milford
 Kim McNairn
 Leopold News & Lotto
 Lifestyle Ocean Grove

Lilli Balaam
 Lincoln Beckworth
 Louise M Gourlay
 Lyn Simms
 Madeleine Curtain
 Margaret Cash
 Margaret Watson
 Mark Harrison
 Mary Davidson
 Matt Armstrong
 Michael Homewood
 Moira Kairys
 Mr Ian & Mrs Margaret Hunter
 Mt Waverly Uniting Church
 Natalie Hickey
 Nigel Wake
 Peninsula Parklands Craft Group
 Pt Lonsdale Bowls Club Inc
 Retired Persons of Werribee
 River of Life Apostolic Church
 Ron Davies
 Russell Levy
 Sally Hobbs
 Scott Podmore
 Sharon Armstrong
 Sir Charles Hotham Hotel
 Sitetech Solutions Pty Ltd
 Spiros Hrambanis
 The Pups - Melbourne
 Tim Dennis
 Torquay Golf Club - Ladies
 Val Lawrence
 Winifred J McIntyre

In-kind donations

Here are some of the supporters who have assisted, volunteered and donated their time, skills and energy to Cottage over the past year.

Adriana Dye
All Saints Anglican Church
Opportunity Shop
Allan Clark
Angelique Imierowicz
Anita Stapleton
Ann Magee
Anne Martin
Anne Way
APCO Foundation Pty Ltd
Applewood Retirement Village Craft Group
Ashburton Primary School
Aurrum Aged Care
Australian Red Cross
Bailey Ohlsen
Barbara & Chris Tippett
Barbara Cook
Barbara Foenander
Barbara Johns
Barbara Mackey
Beaut Beanies Knitting Group
Belinda Edwards
Bellarine Adventure Golf
Bellarine Country Butchers
Bellarine Knit Wits
Bellarine Peninsula Church of Christ
Bellarine Peninsula Church of Christ Craft Group
Belmont Uniting Church
Bernie Kelly
Beth Hamilton
Bev Crosthwaite
Bev Larcombe
Beverley Gamble
Big Balloon
Boardriders Group
Brenda Sims
Carol McRandall
Carolyn & Gus Edwards
Chris & Pam Wintershoven
Chris Chivell
Chris Le Lievre
Claire Copp
Claire Dalton
Claire Sharp
Clare Guiney
Cora Biggins
Corinne Mitchell
Cottage Branch Geelong
Crafty K's
CWA Drysdale Branch
CWA Rodney Branch
Cynthia Eunson
Daphne Briscoe
Darebin North West Uniting Church
Deb Townsend
Delamates
Dianne & Peter Kemp
Dorothea Worpel
Dorothy Hepburn
Drysdale Family Support/Food Bank
Drysdale R.S.L. Women's Auxiliary
Drysdale Uniting Church
Dulux Trade Centre
Ed Morris
Edith Clark
Edrington Park Retirement Village Ladies Group
Elaine Freer
Elizabeth Clarke
Farm Foods
Fay Meenks
Feed Me - Bellarine, Geelong, Surf Coast
Felicity Lee
Geelong Citrus Packers
Geelong Food Relief
Geoff Counsel
Gladys Wilson
Glenda Pitcher
Glenn
Glenroy Dental
Good Vibes Society Charity Group
Hadfield Community Activities Group
Heath Grant
Heather Edlin
Heather Knight
Heather Moore
Heather Riches
Helen Brebner
Helping Hands Quilters
Holy Trinity Anglican Ladies Guild
Ian Loader
Inner Wheel Club of Geelong Inc.
Jackie Massouris
Janet Aylett
Janette Bryant
Jeanette Wallace
Jennifer Mizrahi
Jenny Brandwyk
Jenny Gleeson
Jessica Evans
Jill Brown
Jill Jackson
Joan Owen
Joan Wood
Joan Worrell
Jodie Walters
Josephine Pitt
Joyce Gray
Judith Dalton
Judy Thompson
Julie Erwin
Julie Werrett
Karen Hegarty
Karen Joyce
Kazscreation
Keilor View Club
Keitha Hewitt
Ket Bake
Knit4Charities Inc
Ladies Hearts & Crafts Club, St Peters Anglican Church

Leopold Ladies Midweek Tennis Club
 Leopold News & Lotto
 Life Saving Victoria
 Lois Matheson
 Loris Harris
 Lorraine Coles
 Lorraine Collison
 Lorraine Craven
 Lorraine Jackman
 Louise Hastie
 Lucy & Johanson Buysen
 Lucy Fraser
 Lyn O'Brien
 M C Herd Pty Ltd
 Margaret & Graeme Laurie
 Margaret & Malcolm Campbell
 Margaret Clarke
 Margaret Kehoe
 Margaret Llewellyn
 Margaret McIvor
 Margaret Safstrom
 Margaret Schneebeli
 Margaret So
 Margaret Stewart
 Margaret Tippet
 Margo Mason
 Marine & Freshwater Discovery Centre
 Marion Beasley
 Maureen Bowd
 Maureen Boyd
 Maureen Koch
 Maureen Monckton
 Maurice Anglin
 Mernda Retirement Village
 Miriam Gray
 Mitcham Orchards Probus Club
 Mr John & Mrs Elaine Hatty
 Mr Roger & Mrs Sue Colvin
 Mt Waverly Uniting Church
 Naomi Chittock

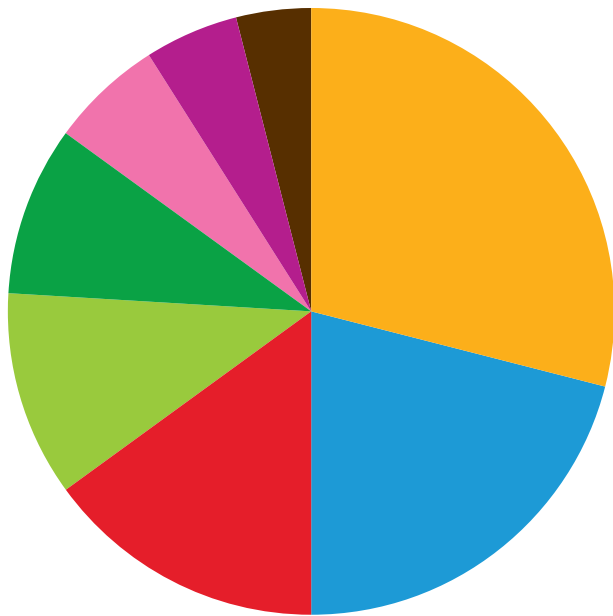
Neil Speedie
 Nellie Hayes
 Norlane Church of Christ
 Norlane Community Centre Craft Group
 Norlane Senior Citizens
 Norma Gordon-Addison
 Ocean Grove Chat & Craft Group
 Ocean Grove on Barwon Ladies Probus Club
 Ocean Grove Senior Citizens Centre Inc
 Otomys
 Pam Kinsman
 Pam Timmins
 Patricia Engels
 Patti Stewart (Formerly Evans)
 Paula Johns
 Pauline Macleod
 Peta Hall
 Phyllis Edmonstone
 Pinchapoo
 Point Lonsdale Surf Club
 Probus Club of Blackburn South Ladies
 Probus Club of Drysdale Ladies
 Probus Club of Fawkner/ Merlynston
 Probus Club of Keilor East
 Probus Club of Portarlington Bayview
 Probus Club of Queenscliffe Combined
 Probus Club of Wauron Ponds Combined
 Queenscliff Maritime Museum
 Queenscliff Uniting Church
 Queenscliff Village Newsagency
 Queensland Combined Machine Knitters Assoc Inc
 Rhonda Knight
 River of Life Apostolic Church
 Robyn Holt
 Rolf Kohler
 Rotary Club of Bellarine North
 Rotary Club of Essendon North Inc.

Rotary Club of Whittlesea
 Ryman Aged Care
 Sarah Schelesky
 Sew What So Good
 Sharon Draper
 Sheryl Somerville
 Shirley Grace
 St Leonards Garden Club
 St Paul's Anglican Church
 Sue Brewin
 Sue Cunningham
 Sue Scott
 Sylvia Carter
 TAC
 Tenderprint Australia
 The Companion Club of the Camberwell Salvation Army
 The Country Women's Association of Victoria Inc.
 The Rippers
 Tony Imrie
 Trish Hockley
 Ursula Cross
 Val Bell
 Valda Doedel
 Vicki Palmer
 Vicky Griffiths
 Wandarrah Arts & Crafts
 Wendy Batey
 Wendy Cooke
 Wendy's Milk Bar
 Wesley Craft Group
 Wesley Uniting Church
 Windsor Park Retirement Village
 Women of the University Fund
 Xtreme Technology
 Yvonne McIntyre
 Yvonne McIntyre & Pam Dasser
 Yvonne Tink

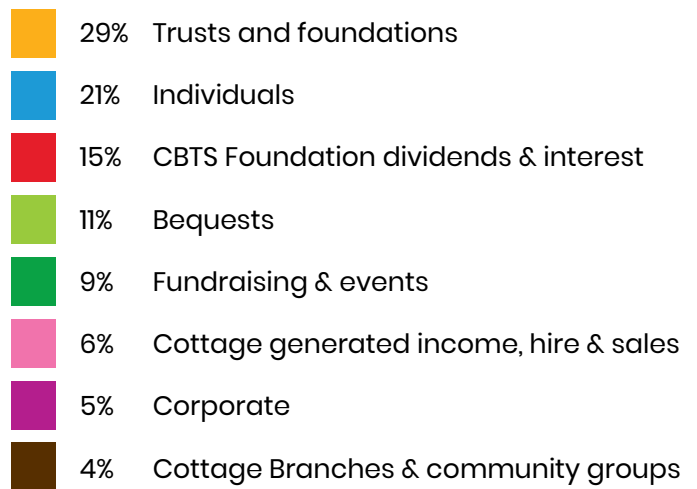
Financials

Thank you to everyone who has contributed to the success of Cottage by the Sea over the past year. Cottage had a strong financial result for the year.

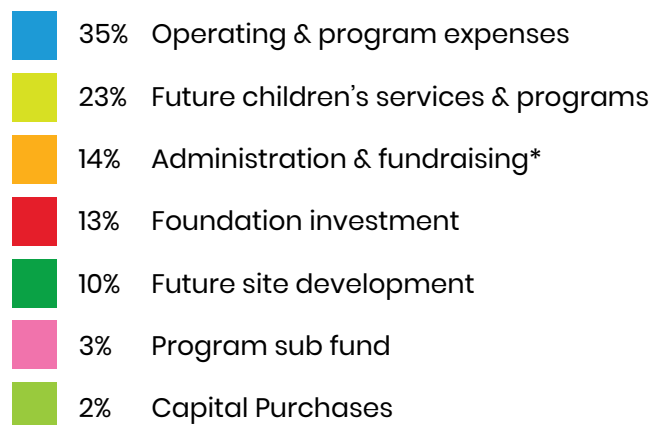
As noted in the addendum accompanying the Financial Report, Cottage programs and operations ran at a surplus of \$17,058. This was achieved without any government stimulus payments or other government funding.



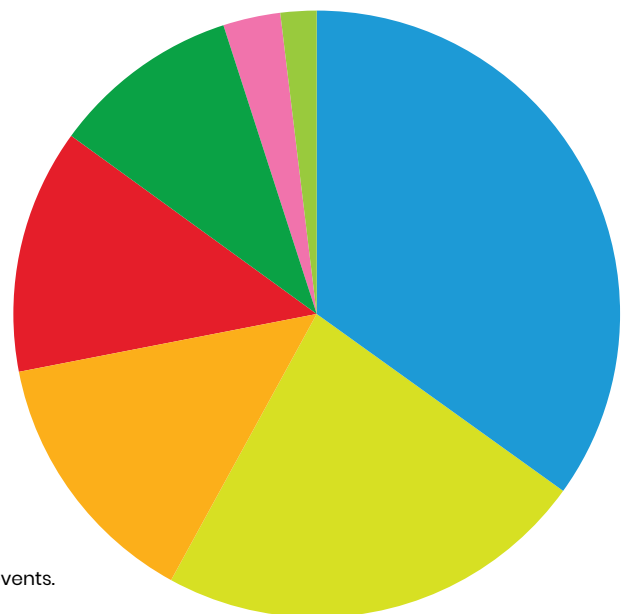
Sources of revenue



Allocation of funds



*Covered by the Cottage Foundation and fundraising events.



Thank you for your support over 2023

Thanks to all of the Cottage by the Sea community for the support during this past financial year. Together, we can continue to fulfil our mission and increase our impact over the next year.



Cottage by the Sea
inspiration · fun · opportunity Queenscliff



**Cottage
by the Sea**

Queenscliff

inspiration · fun · opportunity

www.cottagebythesea.com.au

ABN: 21 987 748 593

29 Flinders Street
Queenscliff, Vic. 3225

+61 3 5258 1663

info@cottagebythesea.com.au

The Australian Tax Office endorses Cottage by the Sea for charity tax concessions, including donations \$2 and over, which are tax deductible. Cottage by the Sea is entered in the public register maintained by the Australian Business Register at www.abr.business.gov.au

